



CMMC
CYBER CONVERSATIONS
WITH INFRAGARD NCR

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Alex Sharpe
Principal



Alex Sharpe

“Sharpe like a knife”

- Big 4 Trained Management Consultant with Real World Operational Experience
- Practitioner, Consultant, Speaker, Author
- 35+ years Cybersecurity
- 25+ years Digital Transformation
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Controlled Unclassified Information (CUI)

- It all hinges on CUI
- EO13526 established one common term for ALL not classified, private Government information
- Replaces things like FOUO, UBS, & SBU
- Handling restrictions remain (e.g., NOFORN)
- ~~23~~ 20 categories, 84 subcategories





National Archives

Organizational Groupings

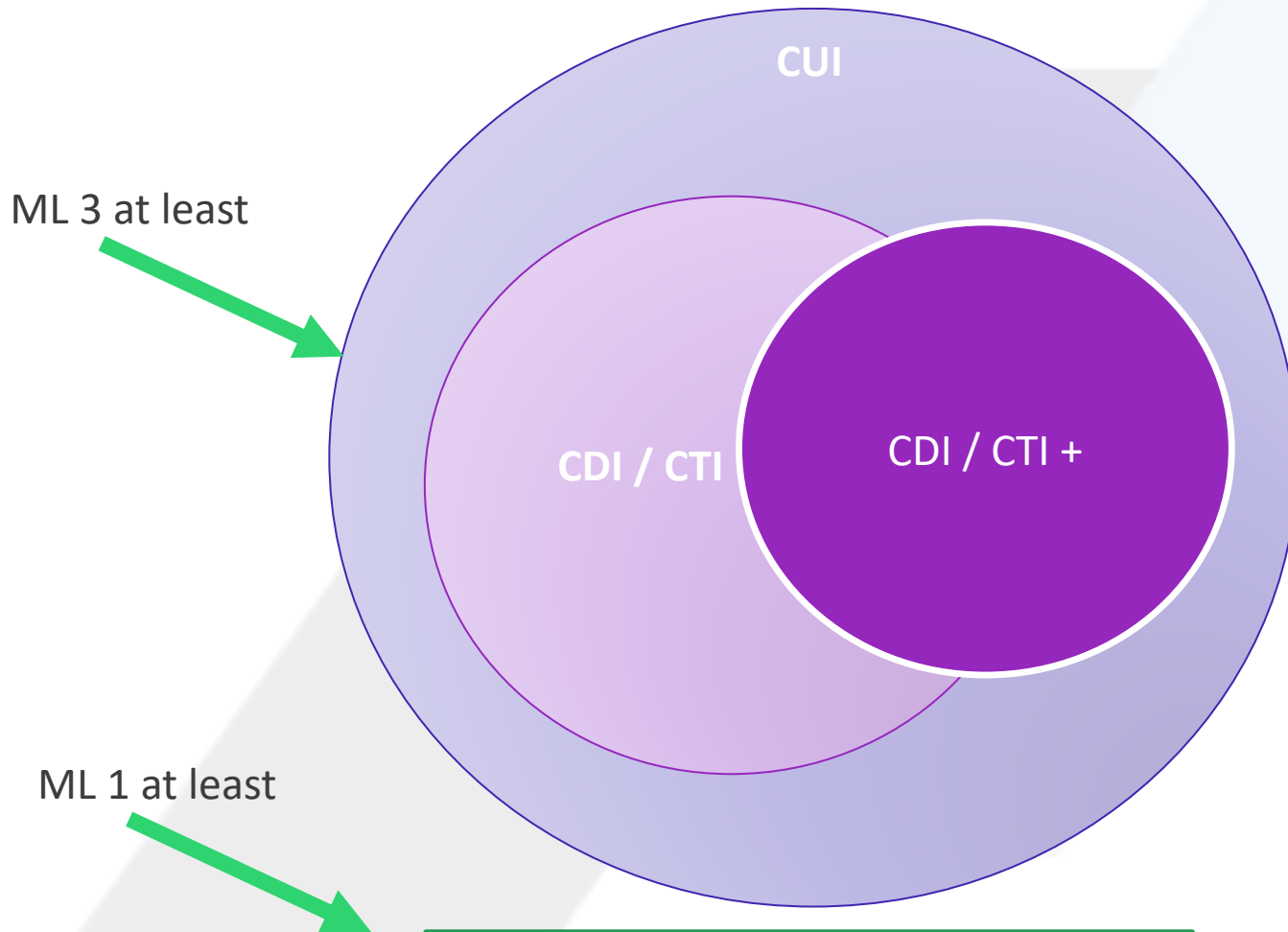
- Critical Infrastructure
- Defense
- Export Control
- Financial
- Immigration
- Intelligence
- International Agreements
- Law Enforcement
- Legal
- Natural and Cultural Resources
- North Atlantic Treaty Organization (NATO)
- Nuclear
- Patent
- Privacy
- Procurement and Acquisition
- Proprietary Business Information
- Provisional
- Statistical
- Tax
- Transportation

<https://www.archives.gov/cui>

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Not all CUI is created equal



Federal Contract Information (FCI)



Controlled Unclassified Information (CUI)

Federal Contract Information (FCI)

- FAR and DFAR Contract Info

Covered Defense Information (CDI)

- DFARS Clause 252.204-7012

Controlled Technical Information (CTI)

- technical information with military or space application



The Model

	Description	Level	Asset	Processes	Domains	Practices	Processes*
CDI/CTI+	Advanced/ Progressive	5	CDI/ CTI	Optimized	17	171	3
CDI/CTI	Proactive Cyber Hygiene	4	CDI/ CTI	Reviewed	17	156	3
CUI	Good Cyber Hygiene	3	CUI	Managed	17	130	3
	Intermediate Cyber Hygiene	2	Transition	Documented	15	72	2
	Basic	1	FCI	Performed	6	17	0
* Requirements placed on what processes exist, how they are documented and how they are institutionalized NOT how many							



CUI – You'll know it when you see it

- Government **Creates** or **Possesses**
- You **Create** or **Posses** on behalf of the Government
- You **Receive** or **Share** with a Third Party
 - Primes
 - Subs
 - Cloud providers, MSPs, etc...
- Not sure?
 - Ask - Contracting Officer, Prime, Source
 - NARA
 - In doubt - presume CUI



Do not hesitate to call

Alex Sharpe

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Free Consultation

We promise you two good
ideas



A business card for Alex Sharpe, featuring a circular portrait of him at the top. Below the portrait, his name "Alex Sharpe" is printed, followed by his professional roles: "Executive • Management Consultant • Board Member | Digital Transformation • Strategy • CyberSecurity • BlockChain". A large blue QR code is centered on the card.

